



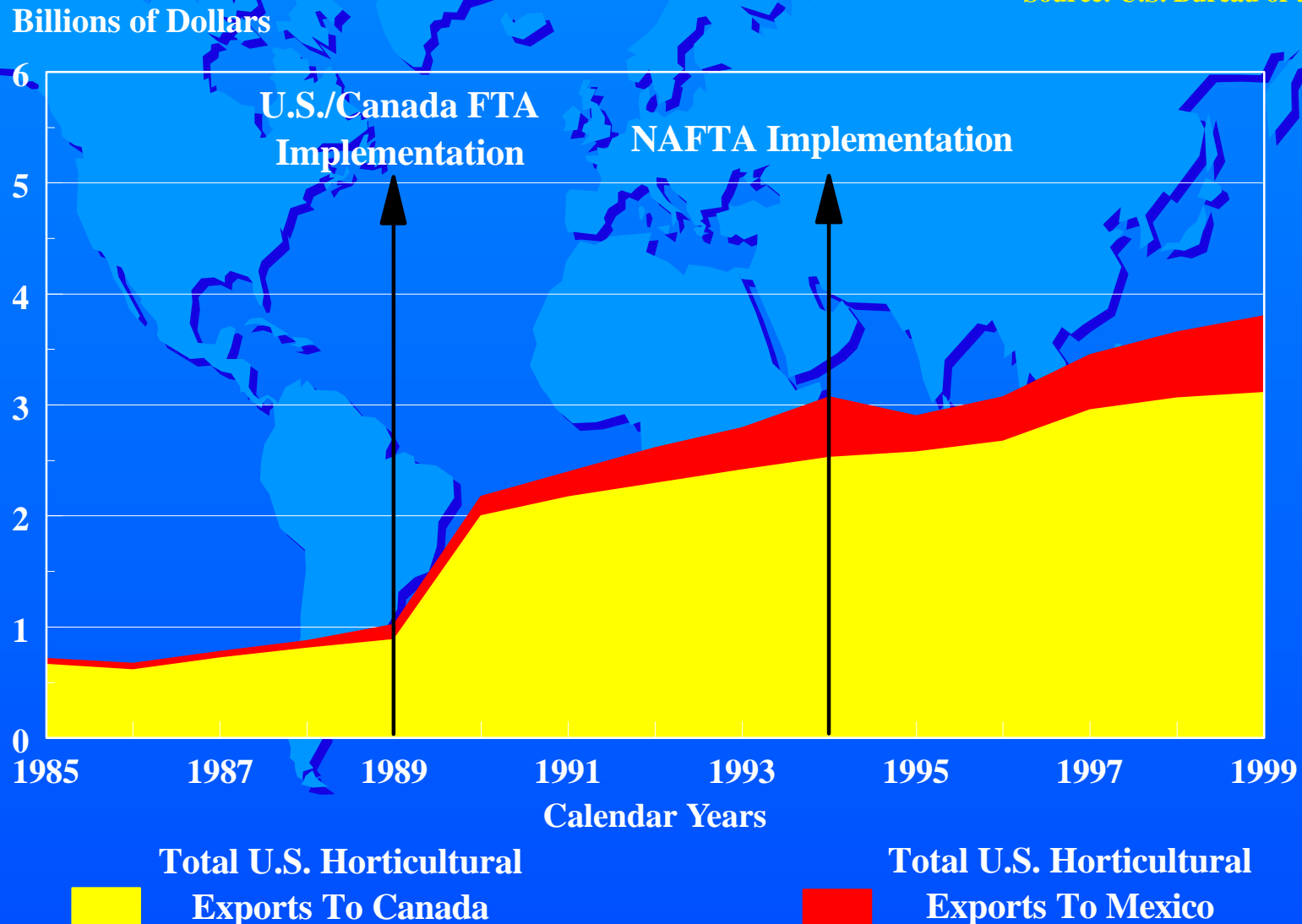
# **U.S. Horticultural Trade Trends Under NAFTA**

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**Foreign Agricultural Service  
Horticultural & Tropical Products Division  
September 2000**

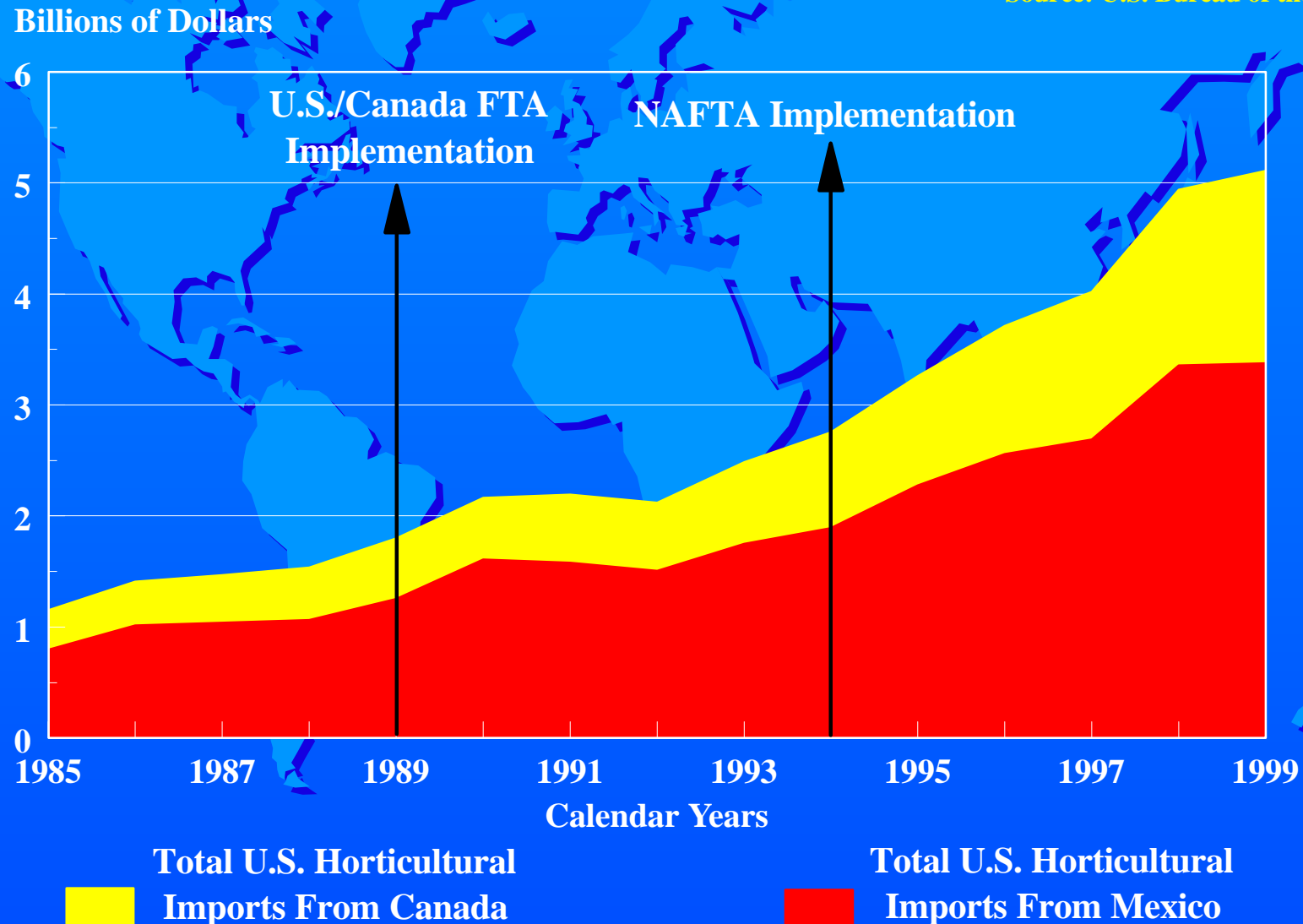
# U.S. Horticultural Product Exports To Canada And Mexico Have Benefited From Free Trade

Source: U.S. Bureau of the Census



# Free Trade Has Also Boosted U.S. Horticultural Imports From Mexico And Canada

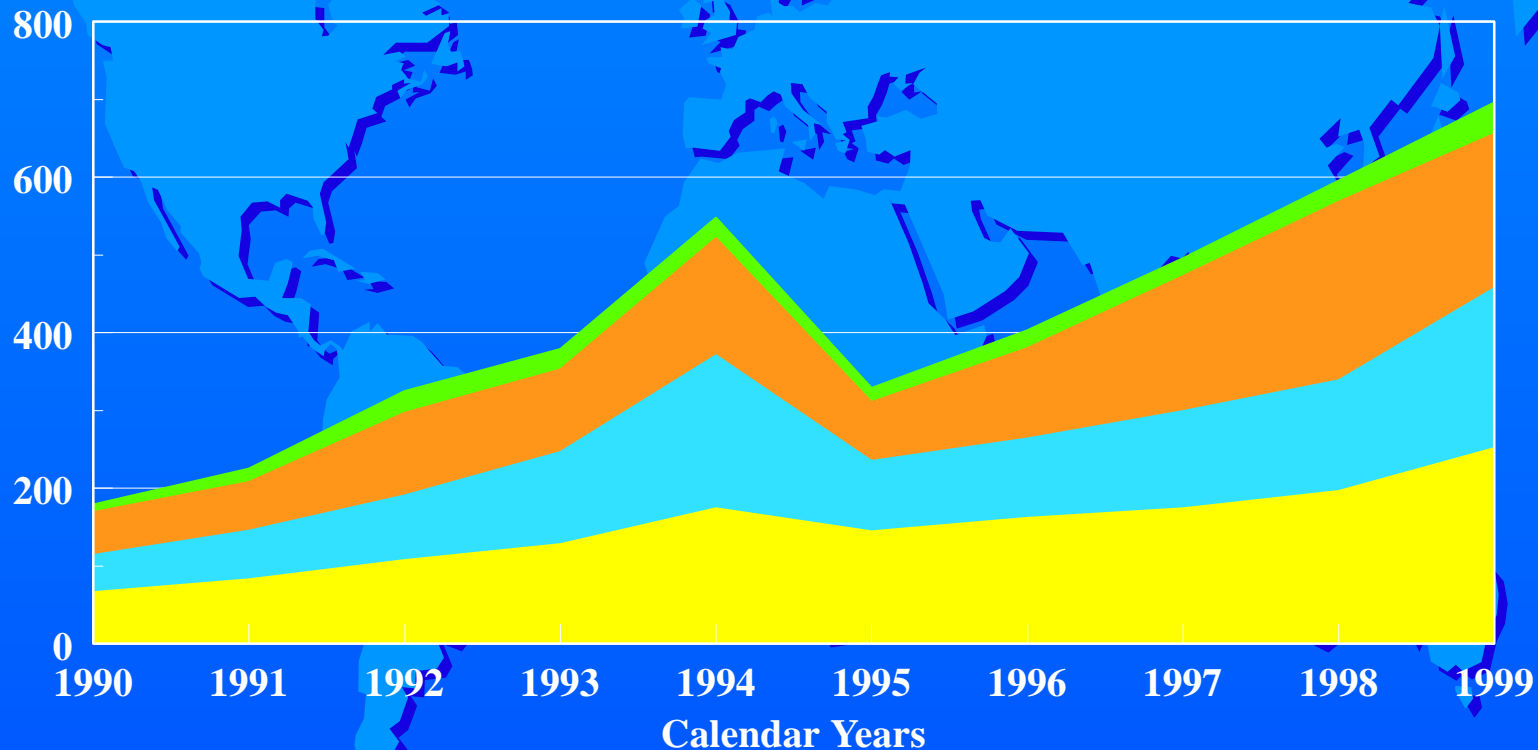
Source: U.S. Bureau of the Census



# Total U.S. Horticultural Product Exports To Mexico Reached A Record \$696 Million in Calendar Year 1999

Source: U.S. Bureau of the Census

Millions of Dollars

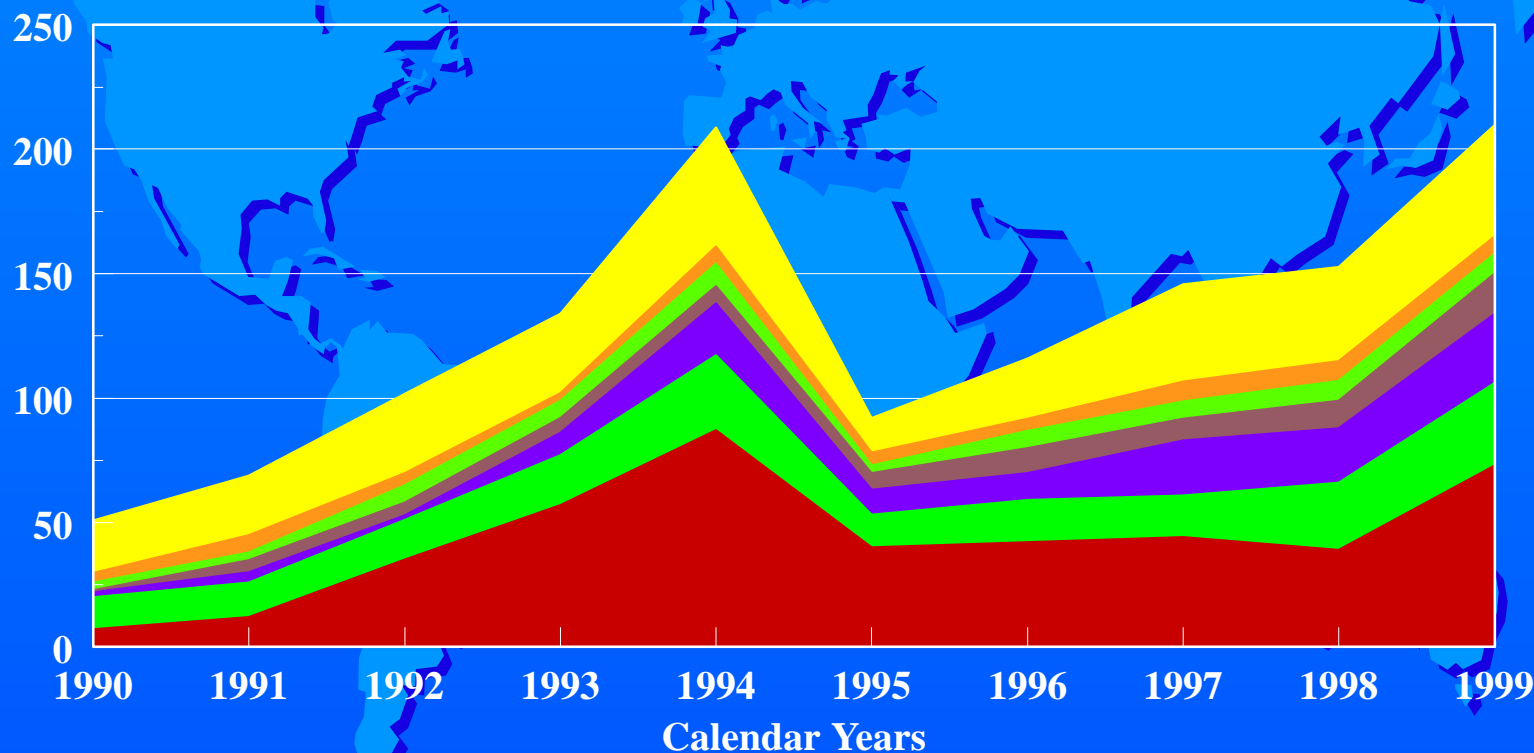


Other Horticultural Products	Fruits and Preparations
Vegetables and Preparations	Edible Tree Nuts

# U.S. Fresh Horticultural Sales To Mexico Also Reached A Record In CY 1999

Source: U.S. Bureau of the Census

Millions of Dollars

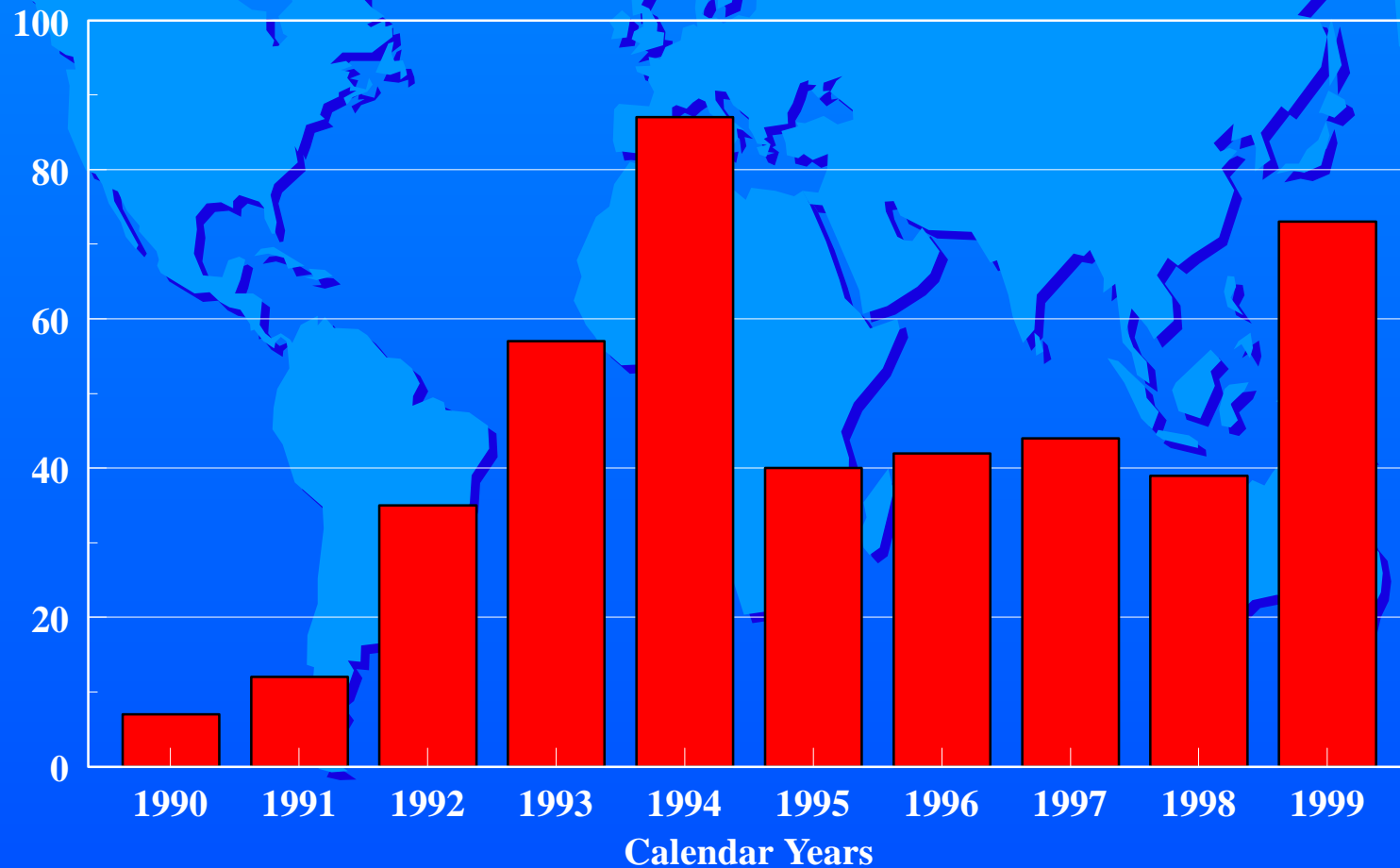


Apples Pears Grapes Potatoes  
Lettuce Peaches/Nectarines Other Fresh Produce

# Apples Are The Major U.S. Fresh Produce Exported To Mexico

Source: U.S. Bureau of the Census

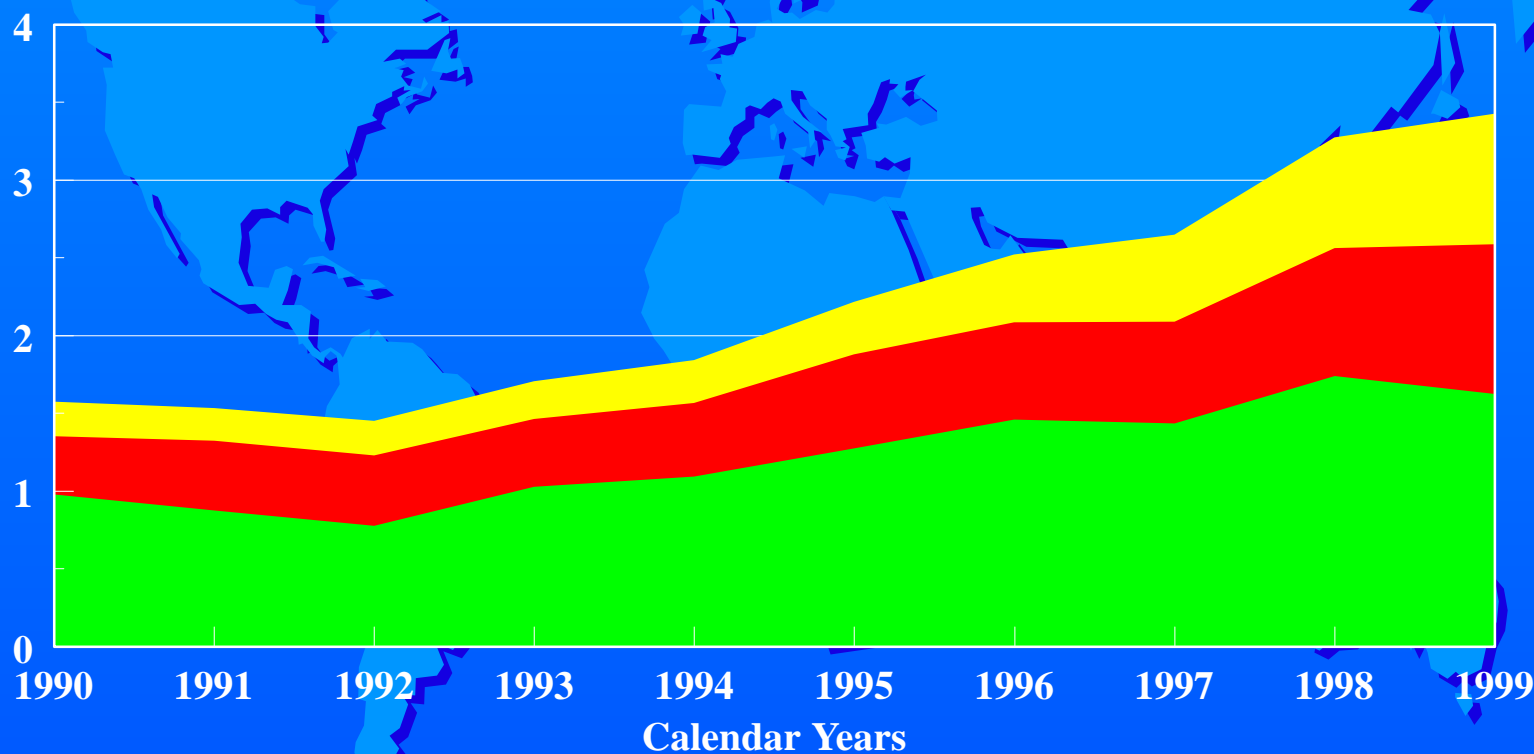
Millions of Dollars



# U.S. Horticultural Product Imports From Mexico Reached Another Record In 1999

Source: U.S. Bureau of the Census

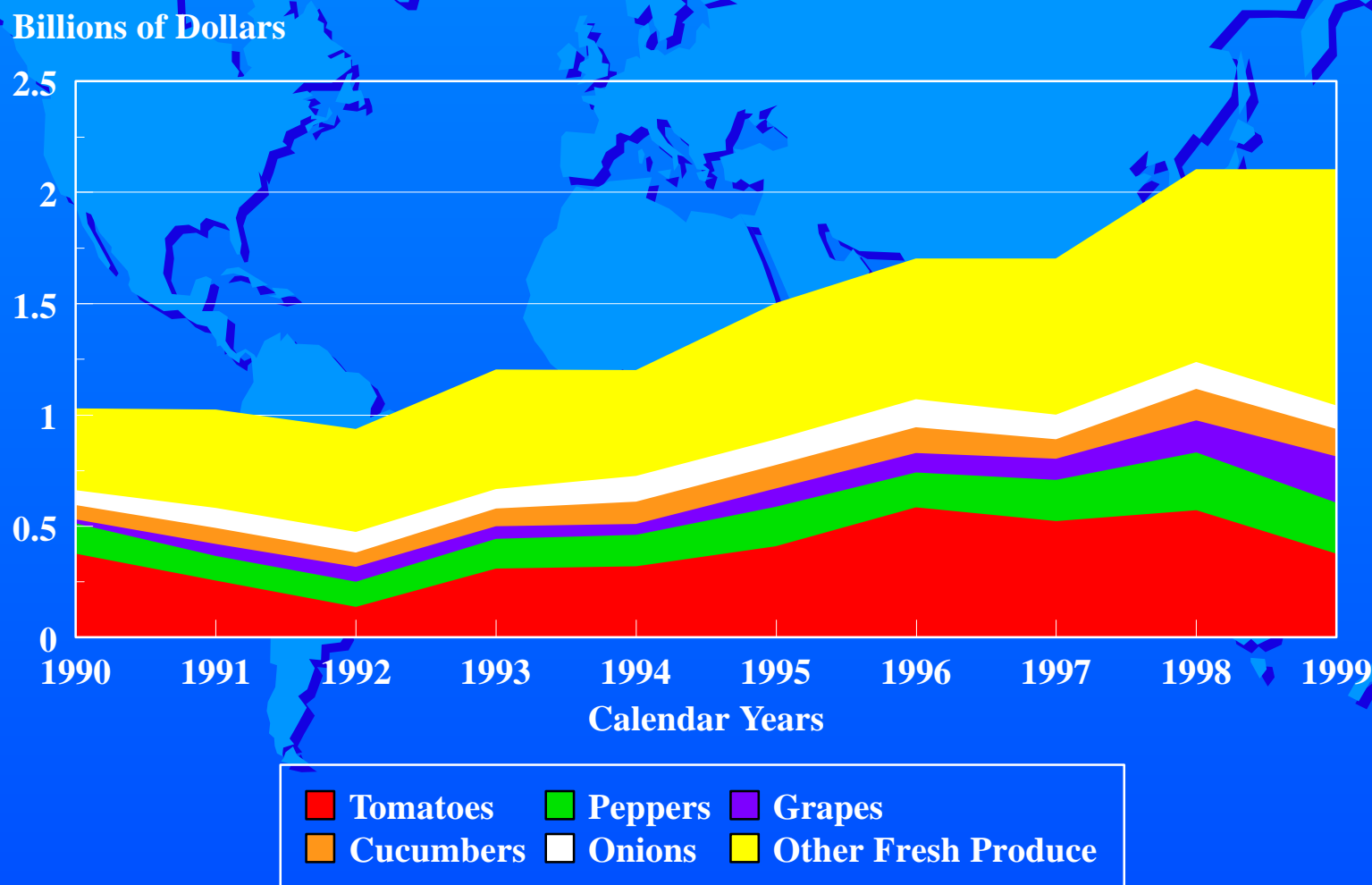
Billions Of Dollars



■ Vegetables & Preparations    ■ Fruits & Preparations  
■ Other Horticultural Products

# U.S. Imports Of Fresh Fruits & Vegetables From Mexico Remained Strong in CY 1999

Source: U.S. Bureau of the Census

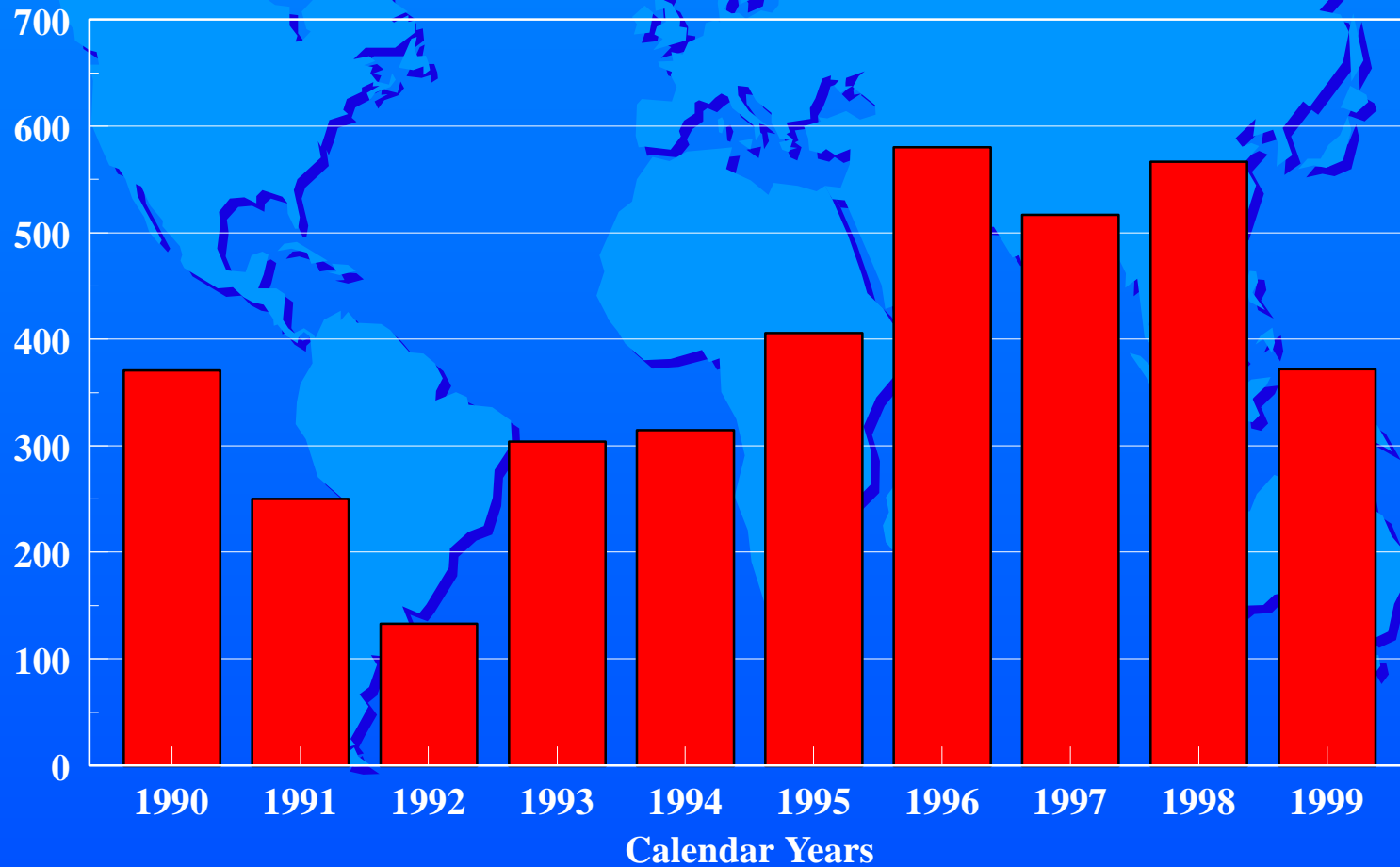




# Tomatoes Are The Main Fresh Produce The United States Imports From Mexico

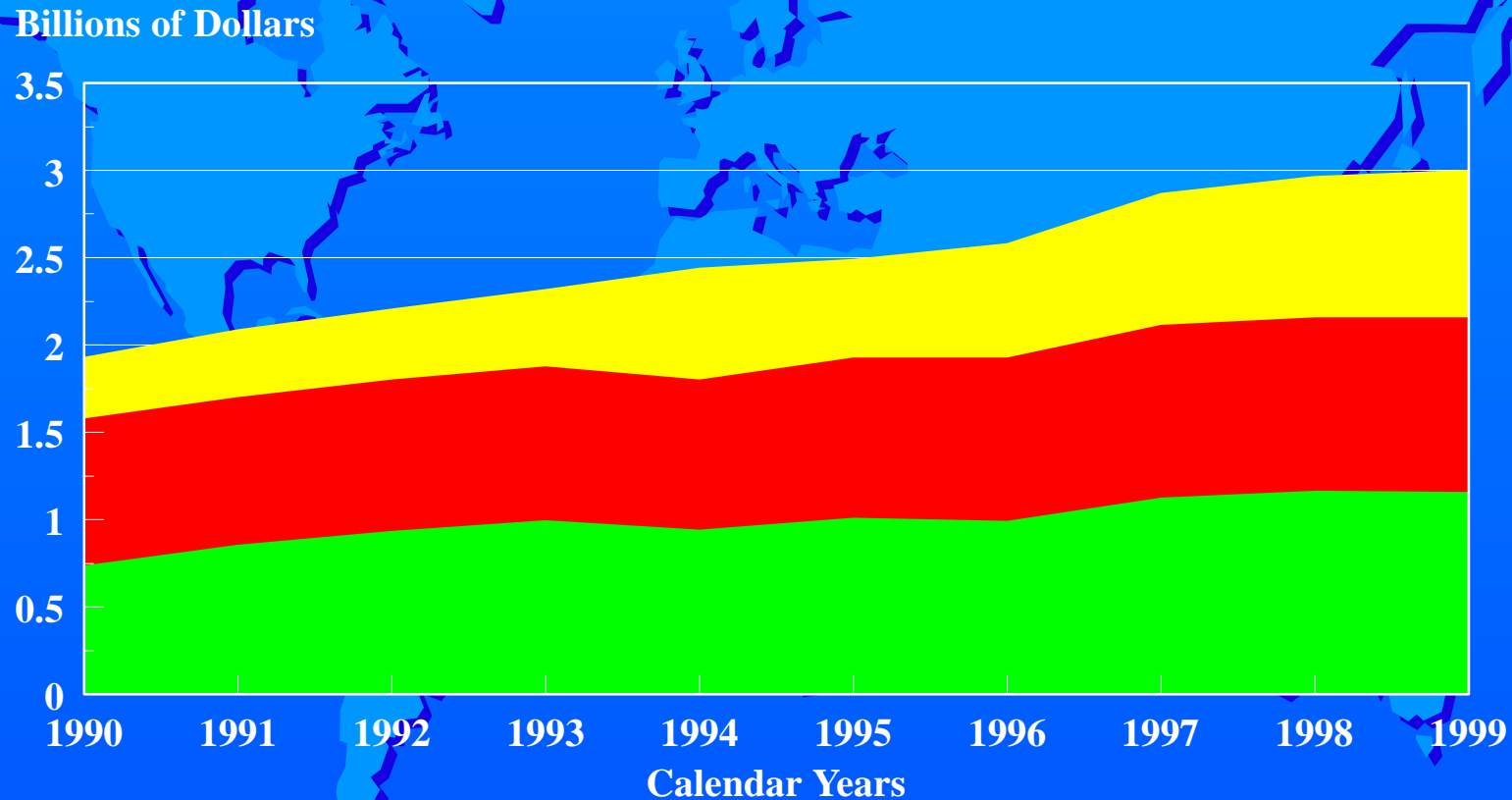
Source: U.S. Bureau of the Census

Millions of Dollars



# U.S. Horticultural Product Exports To Canada Reached a Record \$3.1 Billion in CY 1999

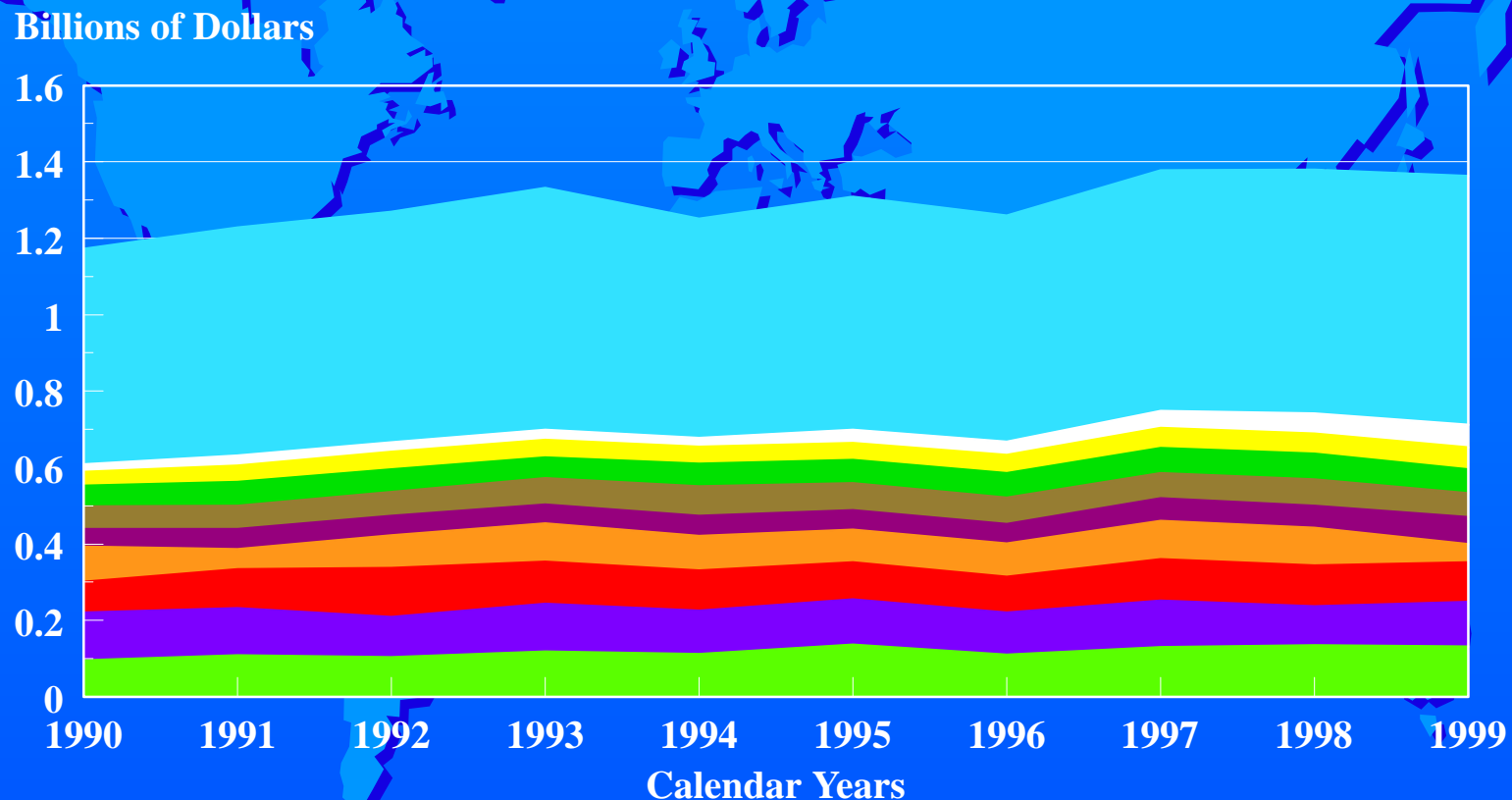
Source: U.S. Bureau of the Census



■ Vegetables and Preparations ■ Fruits and Preparations  
■ Other Horticultural Products

# Fresh Fruits & Vegetables Account For Nearly Half The Value of Total U.S. Horticultural Exports to Canada

Source: U.S. Bureau of the Census

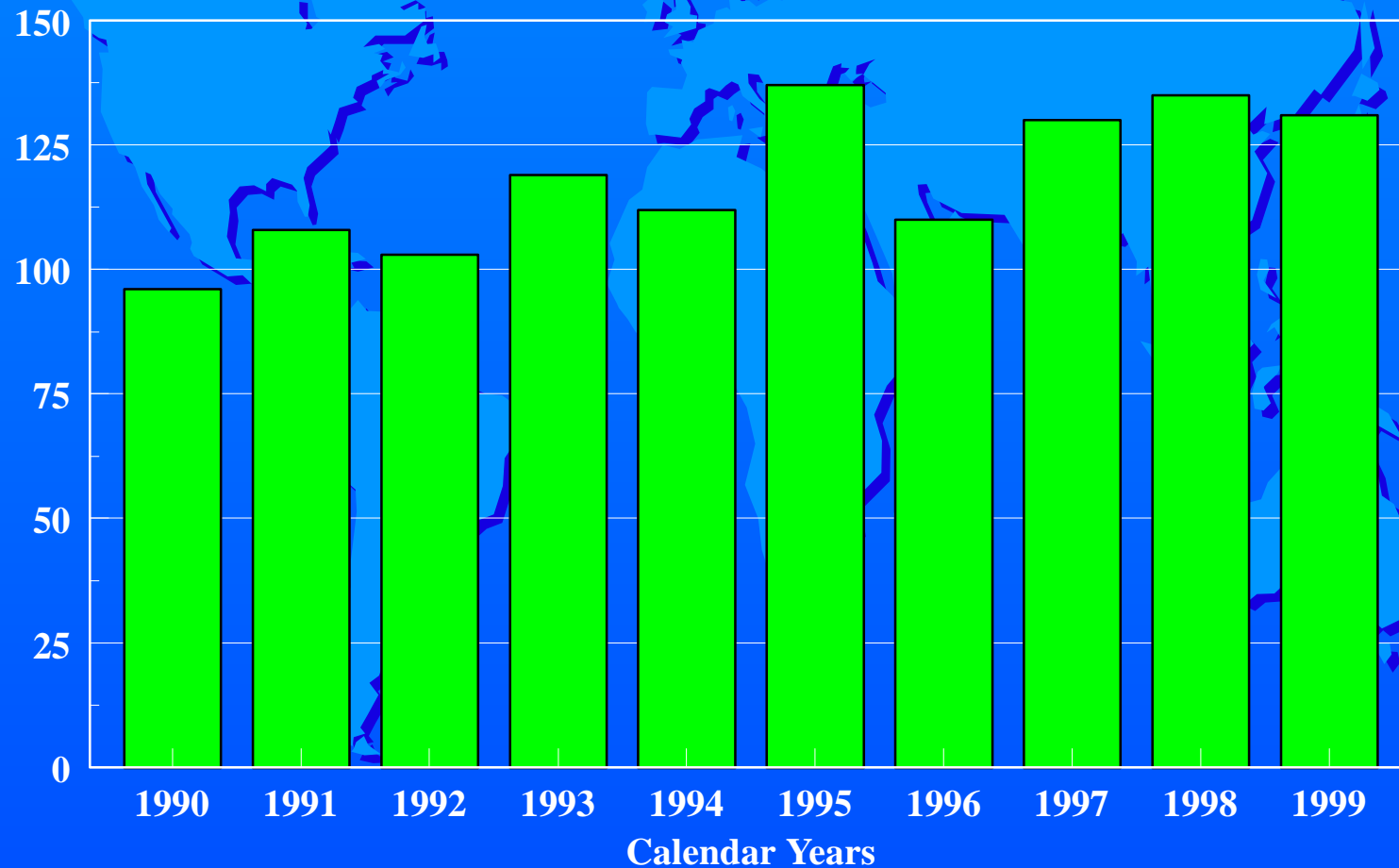


Lettuce	Grapes	Tomatoes	Oranges	Strawberries
Potatoes	Apples	Peppers	Carrots	Others Fresh Produce

# Lettuce Is The Leading U.S. Horticultural Product Exported To Canada

Source: U.S. Bureau of the Census

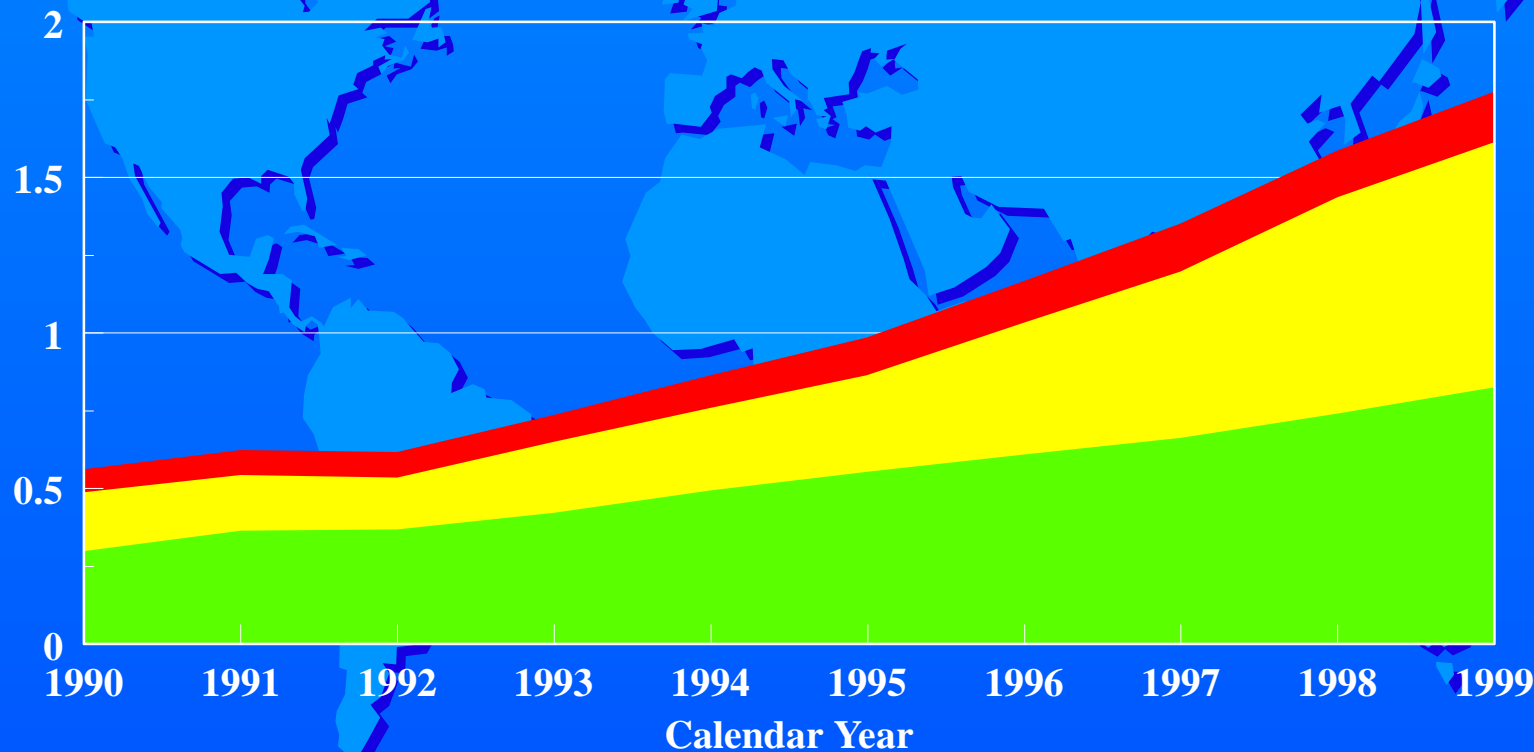
Millions of Dollars



# U.S. Imports Of Canadian Horticultural Products Have Tripled Since 1990

Source: U.S. Bureau of the Census

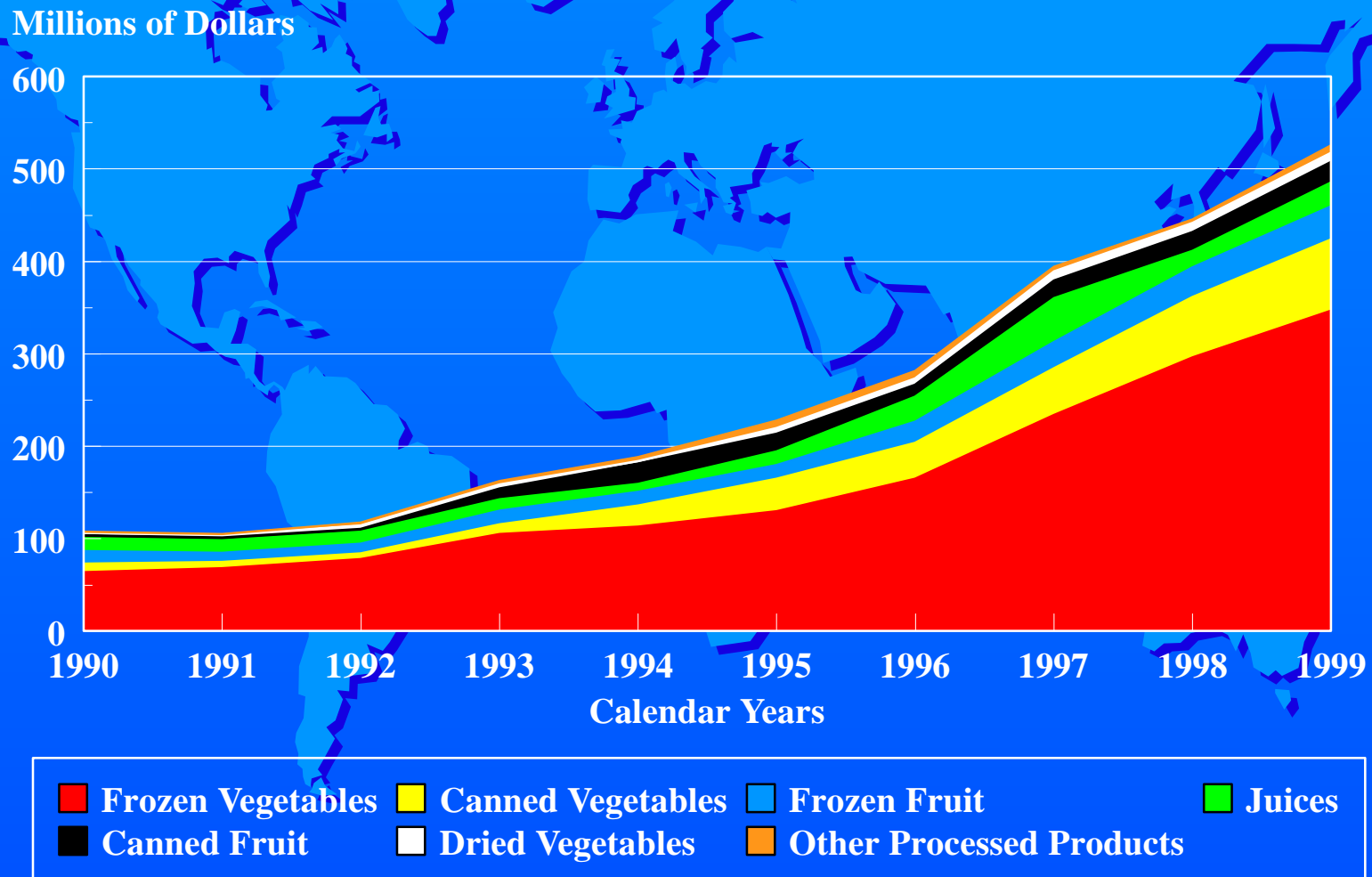
Billions of Dollars



Other Horticultural Products Vegetables & Preparations  
Fruits & Preparations

# Processed Fruits and Vegetables Account For About 30 Percent The Value Of Total U.S. Horticultural Product Imports From Canada

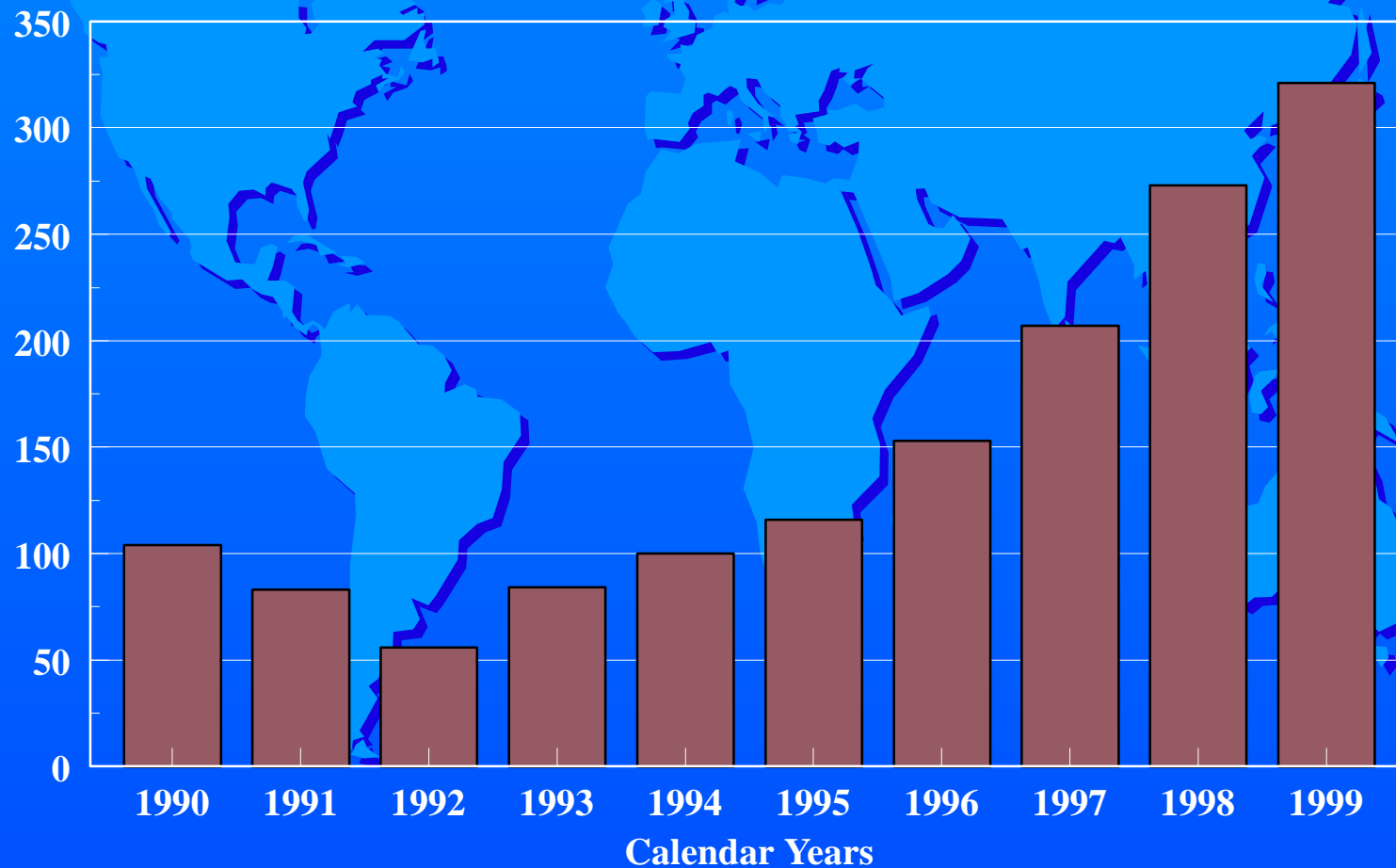
Source: U.S. Bureau of the Census



# Potato & Potato Products Are The Main Horticultural Produce The United States Imports From Canada

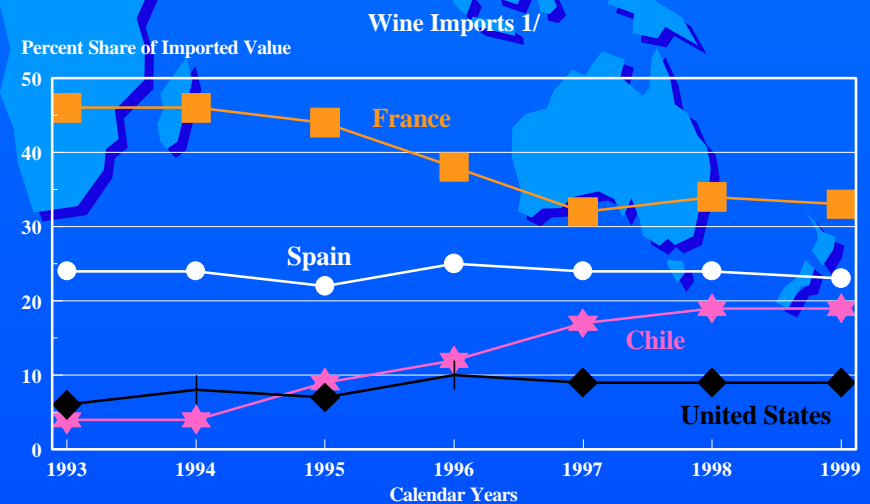
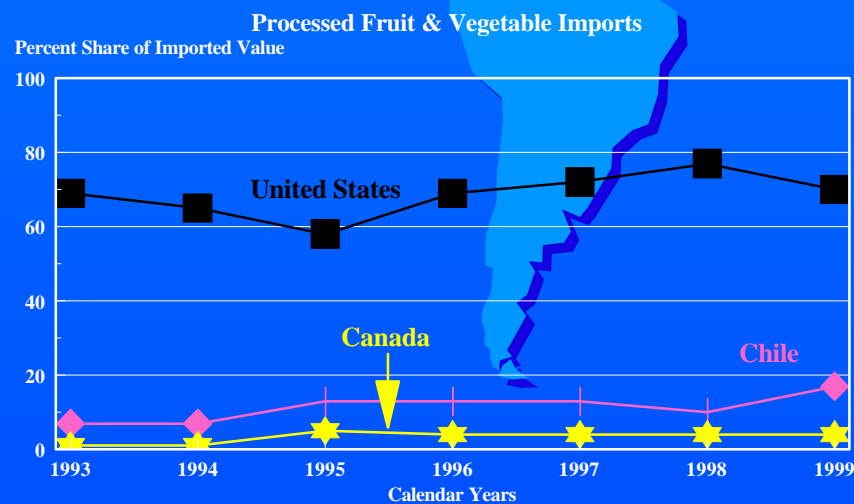
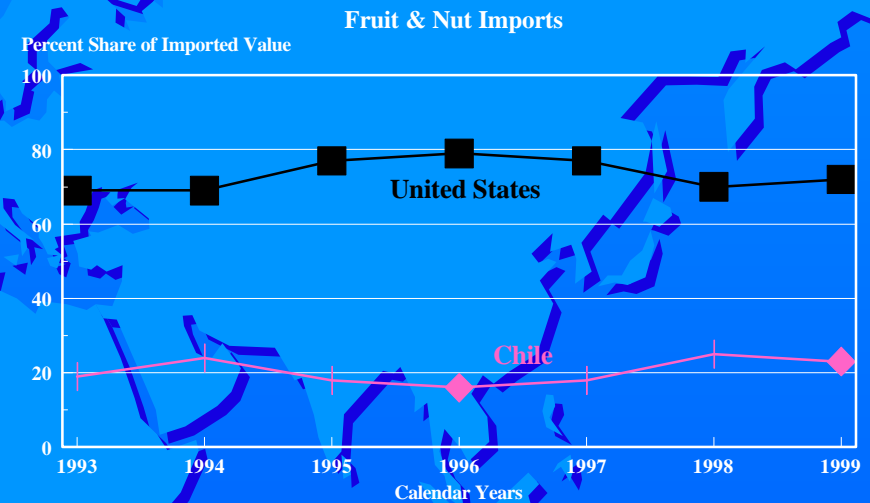
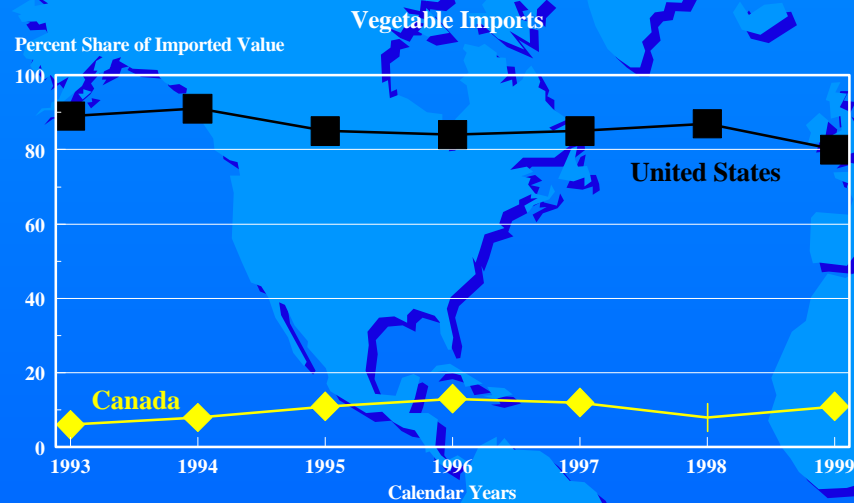
Source: U.S. Bureau of the Census

Millions of Dollars



# Mexico Imports Most Horticultural Products From The United States

Source: Global Trade Information Services

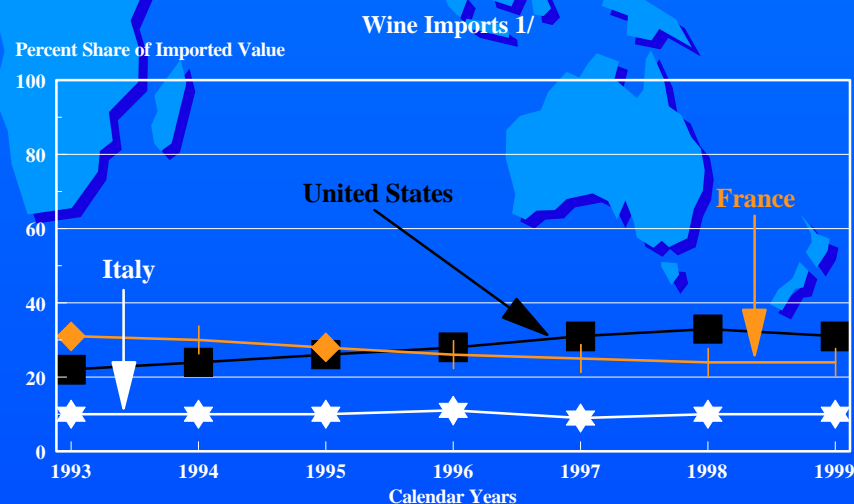
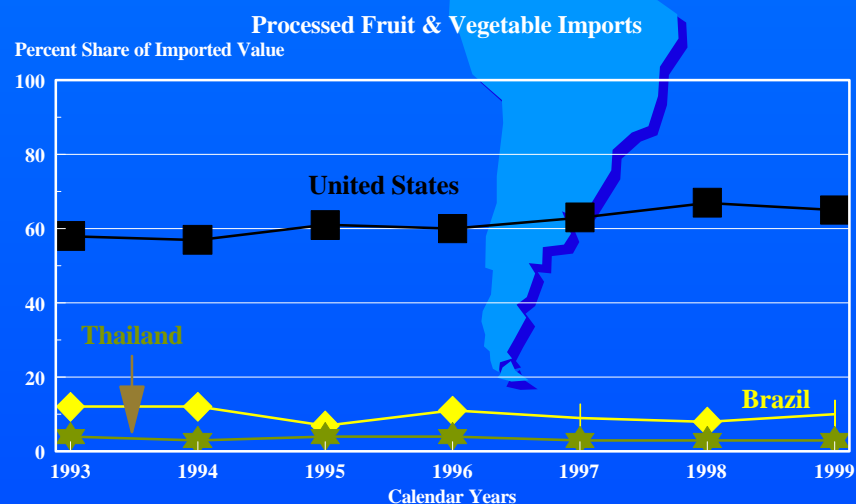
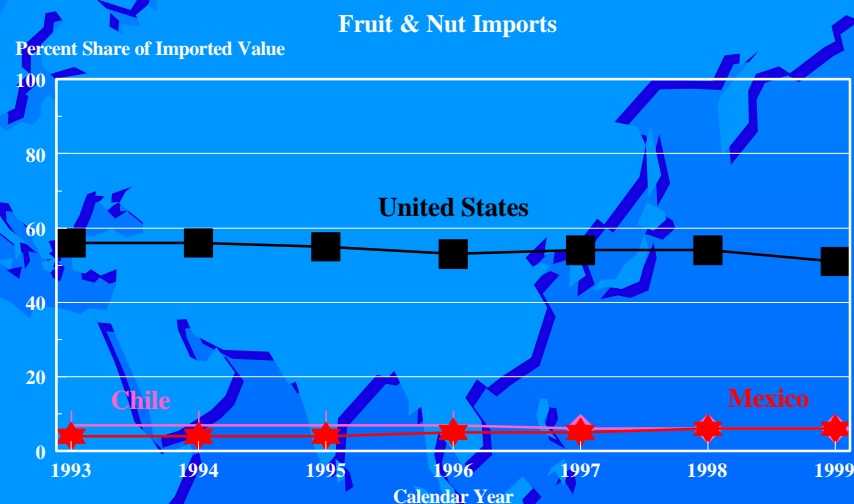
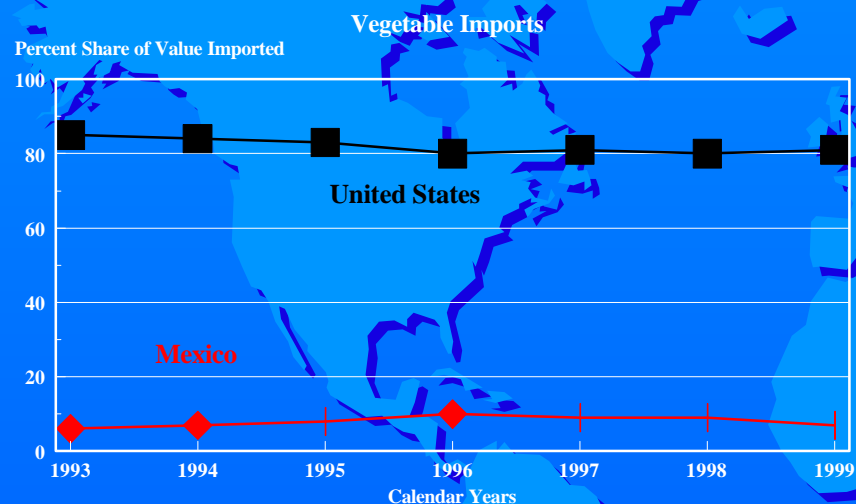


1/ Includes only wine made from fresh grapes



# Canada Imports Most Horticultural Products From The United States

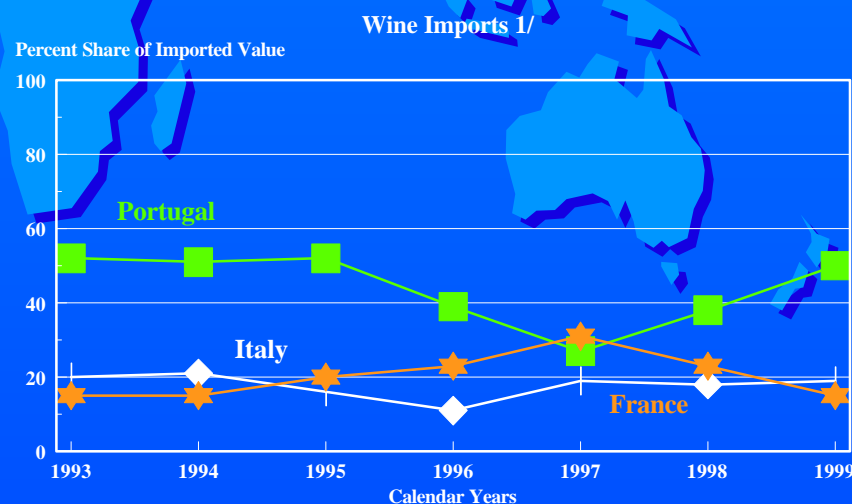
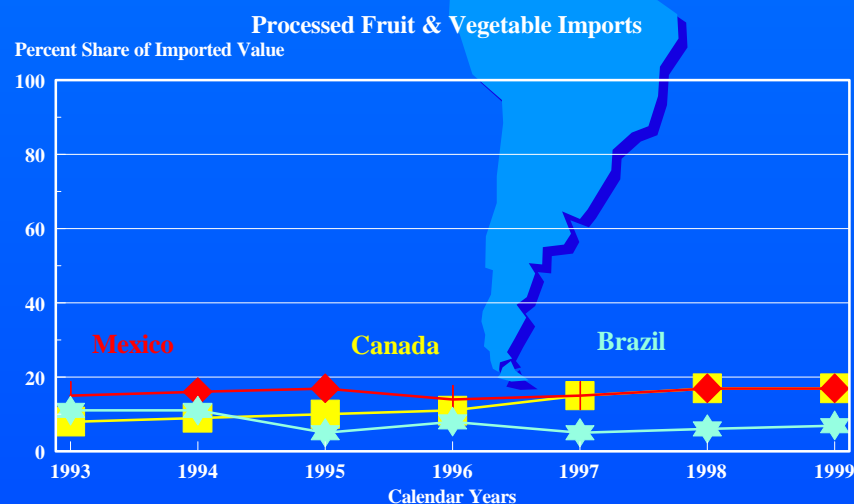
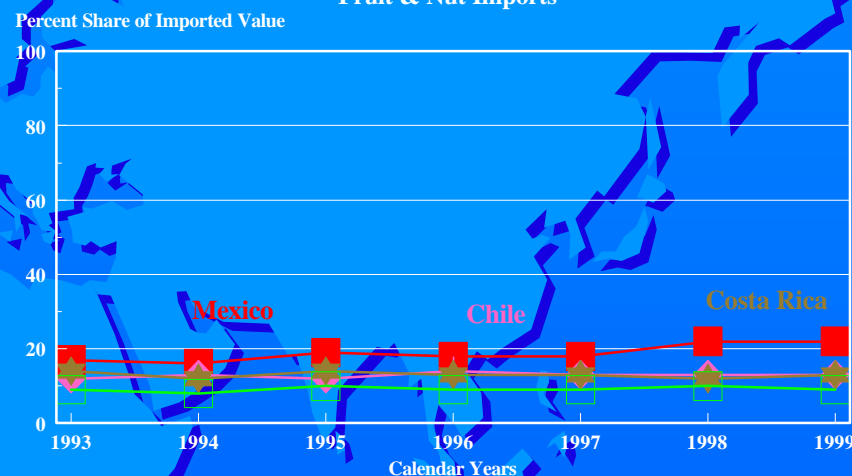
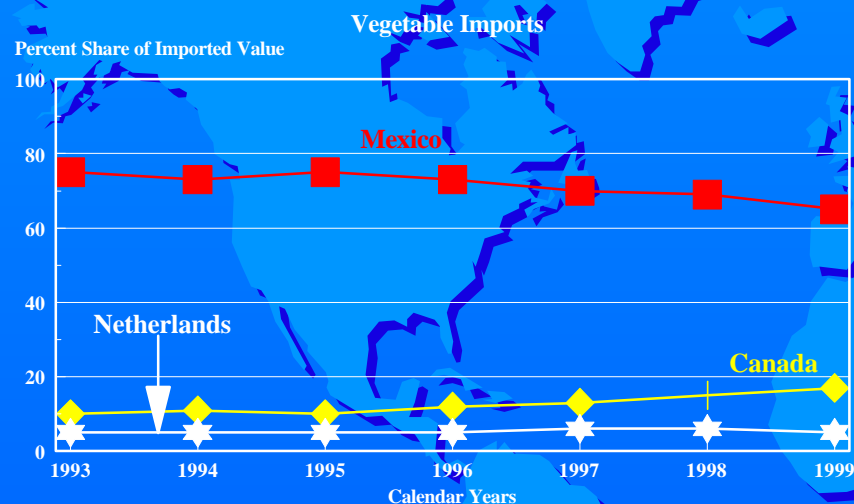
Source: Global Trade Information Services



1/ Includes only wine made from fresh grapes

# The Origin Of U.S. Horticultural Product Imports Is More Diverse

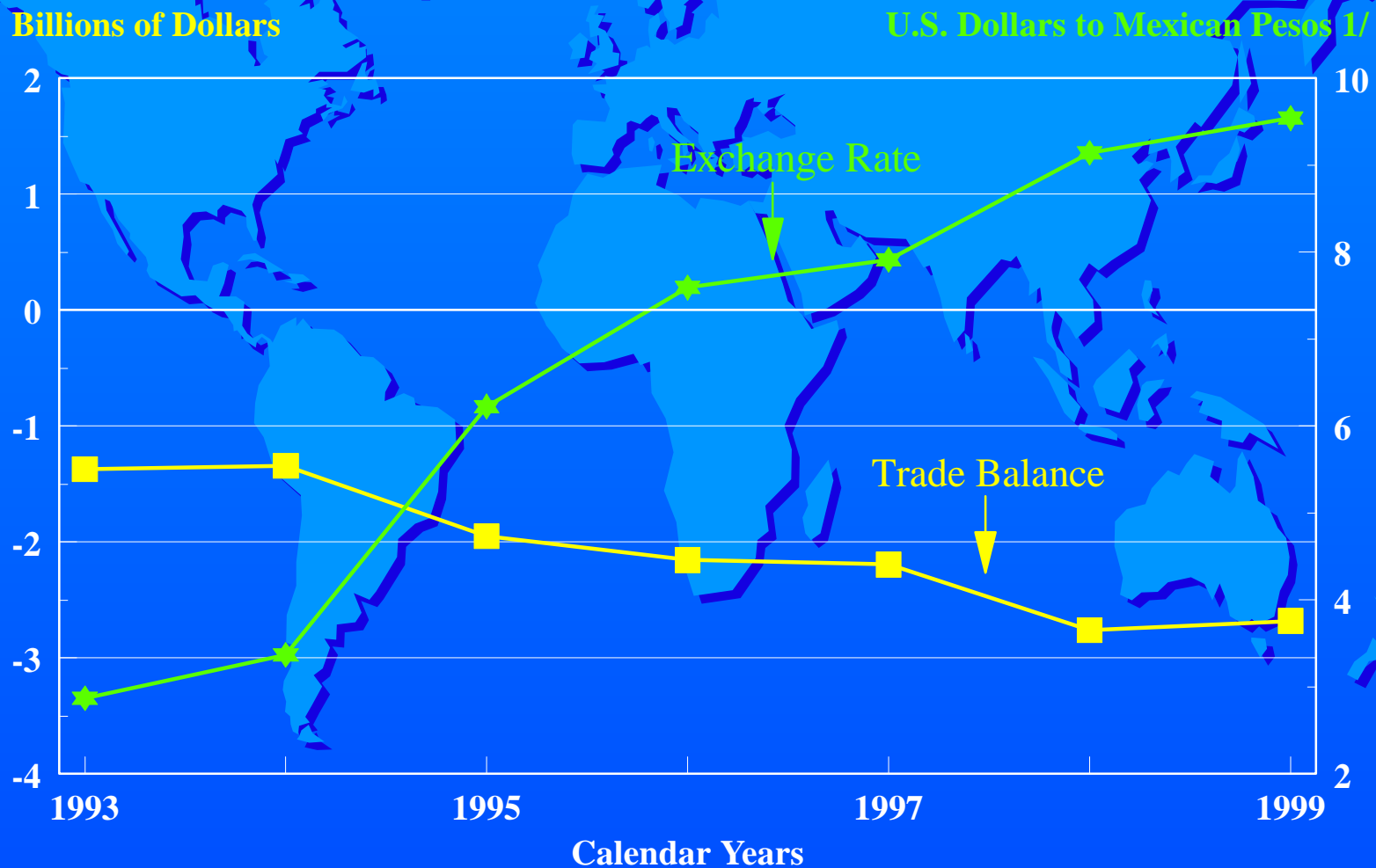
Source: U.S. Bureau of the Census



1/ Includes only wine made from fresh grapes

# U.S. Horticultural Trade Deficit With Mexico Continues To Expand As The U.S. Dollar Continues To Strengthen

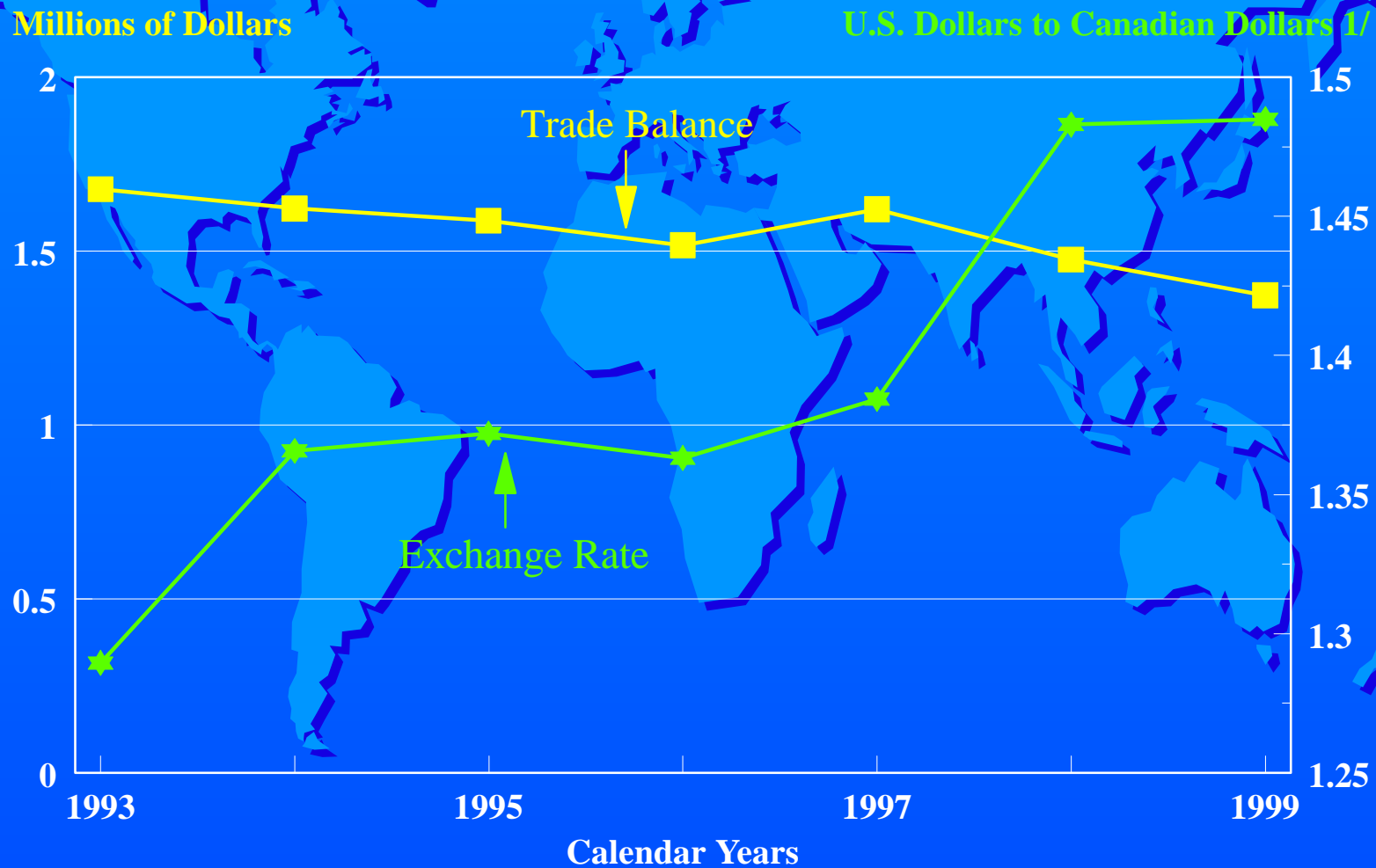
Source: U.S. Bureau of the Census and  
Classic Currency Converter



1/ Exchange rate in nominal value

# U.S. Horticultural Trade Surplus With Canada Is Narrowing As the U.S. Dollar Continues To Strengthen

Source: U.S. Bureau of the Census and  
Classic Currency Converter



1/ Exchange rate in nominal value

# U.S. Horticultural Trade Balance With NAFTA

Source: U.S. Bureau of the Census

